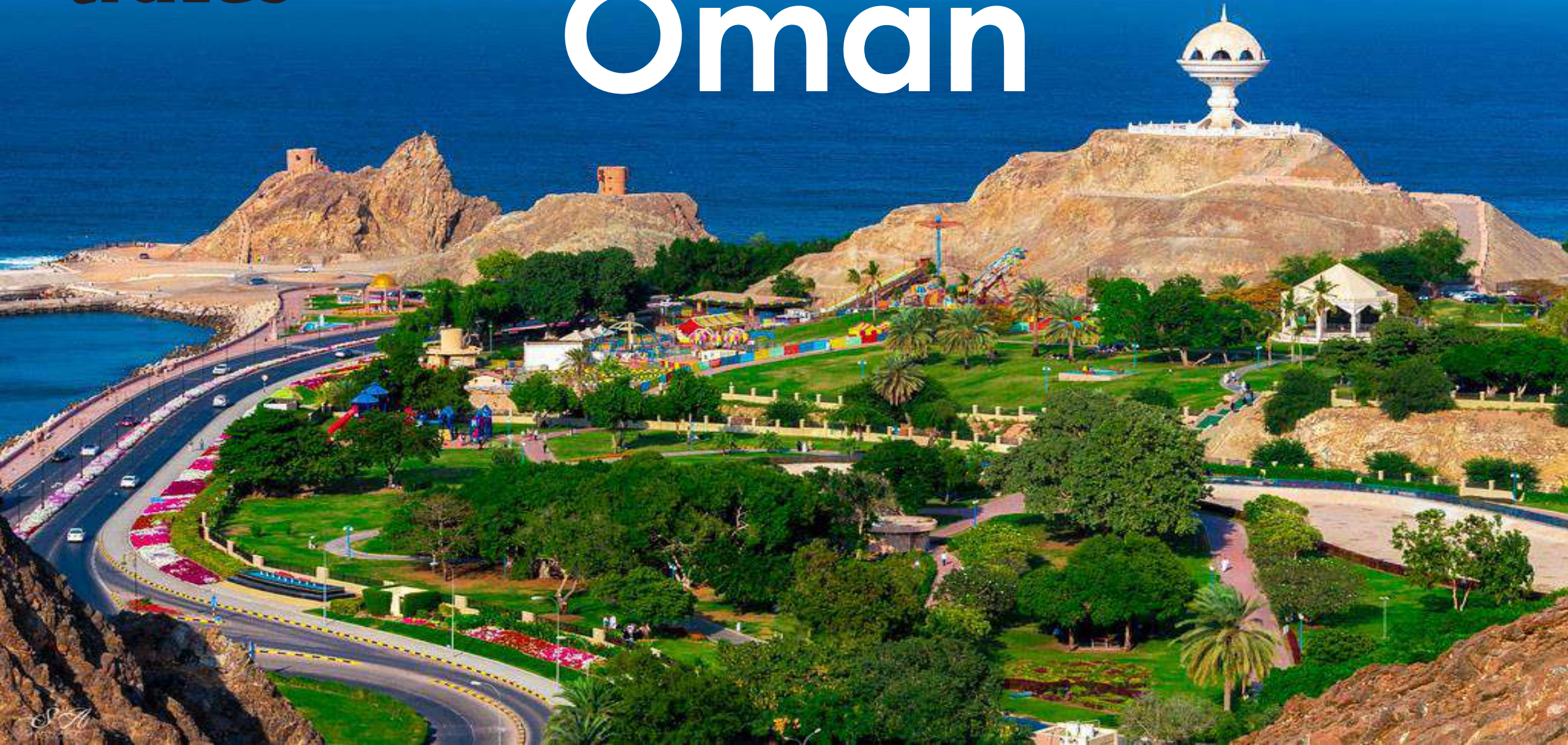




The Sultanate of Oman



Company Philosophy



- To provide superior quality of destination management services which customers recommend to family & friends, tour operators prefer for their clients, MICE agents and cruise liners select for their guests, employees are proud of and investors seek for long term returns.
- We are constantly seeking new ways to delight our customers, putting them at the heart of our business and spreading smiles by creating unforgettable experiences.
- Our vision and values provide a framework of how we communicate and interact with our customers; each other and this forms the basis of our corporate values.

Our Values:



TRUSTED:
Reliable,
consistent quality delivery



UNIQUE:
Exclusive,
designed around YOU



INSPIRING:
Fresh, effortless

USP's of Travco....Why Travco



Travco Group opened office in Muscat - Oman in 2005 and today, we are among the main DMCs in Oman.

Following are the core area of strength.

- **Experience Team**
- **Preferential rates, allotments including free sales from all main hotels in Oman**
- **Inhouse English and language (French / German / Italian) speaking Guides**
- **24 X 7 Emergency numbers to provide assistance to all our in-house guests**
- **Own fleet of vehicles including Four wheels and Saloon cars. Risk Assessed for suppliers in Panel**
- **Dedicated separate teams taking care of different segment of business – Wholesaler, Leisure, Groups, Cruises, MICE etc**
- **Focus on Health & Safety & liability insurance.**

Our IT system



B2B Portal:

Travco's online booking platform is "JUNIPER". It offers a B2B portal which can be used to book & quote accommodation, services and packages.

The IOL service provides:

- Access to all accommodation with super fast results.
- Ability to search by region individual hotel or specific rooms.
- Supports bookings for multiple room (max 3), with different occupancies in each room, validating all combinations.
- All meal plan options are written in the search results without the need to process supplements.
- Content & cancellations policies are available through API

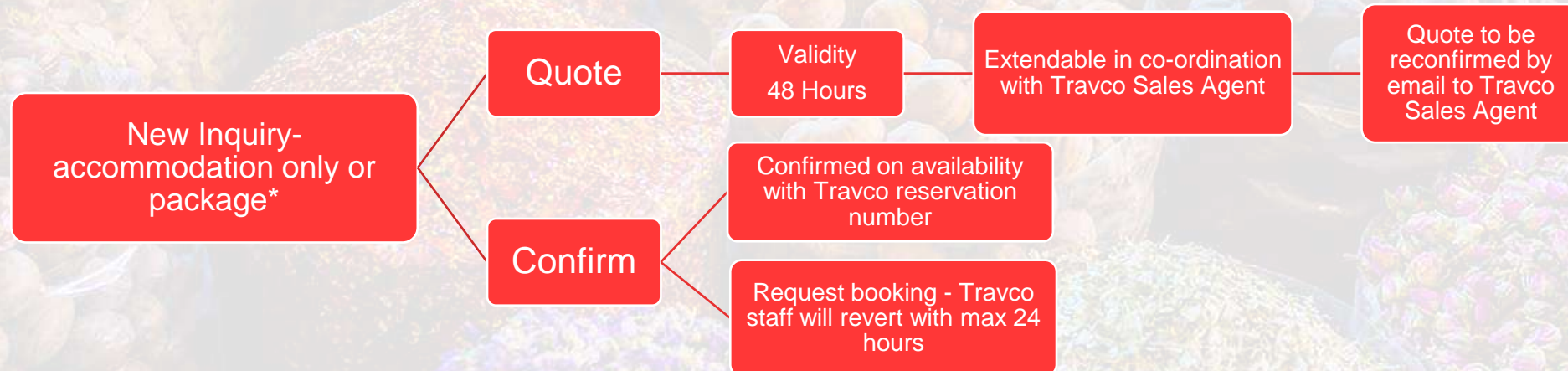


Booking Confirmation Process



We have an online booking platform: “ JUNIPER” - a live system offering the latest special offers and current availability, which are updated within a maximum of 24 hours, This ensure our rates and quotes are competitive and current.

The B2B portal is user friendly and allows your reservations team to make bookings and get instant confirmation:



Ad hoc quotes & a la carte services can be provided by our dedicated team experienced in handling luxury & bespoke experiences. We will turnaround quote requests within 6 to 8 hours. Our quotes are guaranteed as are checked by the Reservations Manager before sending.

A booking is confirmed instantly on the system based on availability. If the room is showing “on request”, we will revert within a maximum of 24 hours.

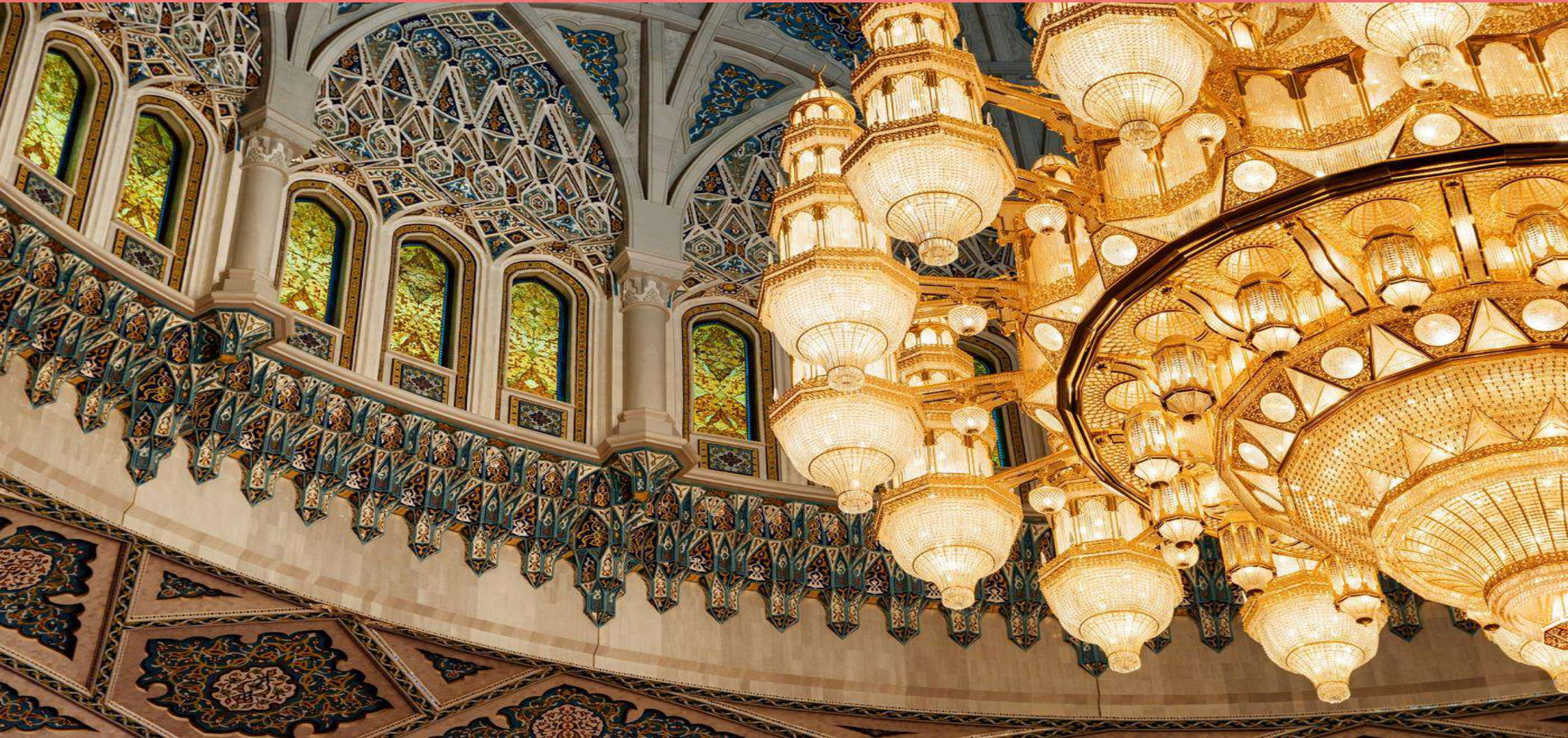
Our conversation record is 90% of request & quote bookings.

USP's of Oman..... Why Oman?

- **The world's emerging tourist destination:** The Capital City of Sultanate of Oman, Muscat has been selected as Capital of Arab Tourism 2012 and is been declare the emerging tourist destination in the world.
- **The Great Civilization:** The Civilization of Oman is thousands of year old. Oman has a vast wealth of historical informations and facts. There are more than 500 forts and towers in Oman today which bear witness to the glorious past that this country had.
- **A cultural paradise:** Oman is the ultimate destination for cultural tourism. This is where you will find hundreds of castles, forts and museums dating back to various historic epochs.
- **The Cleanest & Safesh Destination:** Oman is believed among the most cleanest & Safest cities of the World.
- **Omani Hospitality:** Omani people are well known for their hospitality and their etiquetes.
- **Natural Wonders-** unspoiled beaches, countless wadis (valley), lagoons & shimmering golden sand dunes surrounding refreshing oasis always attrract the nature lovers.
- **Heaven for Adventure Lover-** Oman's diverse terrain of mountains, deserts and seascapes, are an outdoor enthusiast's dream come true. From diving to photography to rock climbing to ice skating (!) Oman offers a variety of activities to suit the taste of any traveler



MICE, Groups, & Cruises



Activities *Give it a try!*

Forts/Fortress/Castles



Every country has its historic and tourist landmarks. For Oman, it is the forts. The Sultanate of Oman is blessed with about 1,000 forts/fortress/castles & watchtowers scattered along the length in diverse architectural styles, are a proud witness to a glorious past.

Existing forts in Oman offer diverse glimpses of a powerful, wealthy Arabian culture living in turbulent times at the crossroads of Asia and Europe.

Activities *Give it a try!*

Deserts, Mountains & Wadis, Off-road Adventures



Gifted with some of the world's best Off-road, most serene oases and Authentic Desert, Oman takes pride in its Nature that are scattered all over the country.

Thrill seekers flock to Oman from around the globe to experience the extreme adventures ranging from mountaineering to off-road to dune bashing in the desert and many more....



Activities *Give it a try!*

Seaside & Water Activities



Muscat is home to over 1700kms of dreamy golden sand beaches hug the Omani coast. Palm fringed shores and still seas with placid waves make for an ethereal experience that only a few ever experience.

Families & sea-lovers can indulge in a range of activities such as diving, surfing, snorkelling and sail-boarding, also you will get the opportunity to sail on the Dhow Cruise and Dolphin watching boat trips.



How we make a difference: *Our Creativity*



How we make a difference: *Our Creativity*





Thank You!