

## **Company Philosophy**



- To provide superior quality of destination management services which customers recommend to family & friends, tour operators prefer for their clients, MICE agents and cruise liners select for their guests, employees are proud of and investors seek for long term returns.
- We are constantly seeking new ways to delight our customers, putting them at the heart of our business and spreading smiles by creating unforgettable experiences.
- Our vision and values provide a framework of how we communicate and interact with our customers; each other and this forms the basis of our corporate values.

**Our Values:** 

TRUSTED:

Reliable, consistent quality delivery



UNIQUE: Exclusive, designed around YOU



**INSPIRING:** 

Fresh, effortless

### **USP's of Travco**



- Over two decades of experience of Destination Managements Services in UAE & Oman.
- Travco is a medium sized organisation which allows us to deliver service with a personal touch and prompt decision making.
- As a joint venture company of TUI GMBH our operations adhere to prescribed health & safety
  procedures and conduct regular risk assessments of internal & external suppliers through periodical
  audits.
- Considering the volumes we generate across many source markets we enjoy preferred partner relationships with some of the key beach & city hotel brands.
- Being part of TUI, one of the largest tour operators companies listed on the London stock exchange, gives us financial strength & stability.
- Highly experienced team to taking care of prestigious sports / special interest events to deliver exceptional holiday experiences.
- Owned desert camps in Dubai & Ras al Khaimah allow for bespoke experiences to be created.
- Own fleet of vehicles from small sedans up to large coaches to cater to your every requirement.
- Extensive public liability insurance.





## **Our IT system**



#### **B2B Portal:**

Travco's online booking platform offers a B2B portal via Juniper which can be used to book & quote accommodation, services and packages.

Our online booking platform is a live system offering the latest special offers and current availability, which are updated within a maximum of 24 hours, This ensure our rates and quotes are competitive and current.

The B2B portal is user friendly and allows your reservations team to make bookings and get instant confirmation.

#### XML:

XML integration possibilities for accommodation as well as ground services, transfers and excursions.

#### This service provides:

- Access to all accommodation with super fast results.
- Ability to search by region or individual hotel.
- All meal plan options are written in the search results without the need to process supplements.
- Content & cancellations policies are available through API.





### Details of our sales team



- Travco has a team of experienced professionals who go the extra mile and strive to exceed client expectations.
- Travco's team are up to date on luxury travel experiences with their in depth destination knowledge regarding hotels, experiential activities, culinary choices & current events to ensure the best destination experiences for your guests / groups.
- Travco will allocate dedicated staff to manage your account and they will also be responsible for making customised itineraries.
- Travco sales team are available 365 days of the year, 7 days a week including public holidays on a rota basis:

Summer: 9am – 8pm (UAE time)

Winter: 10am – 9pm (UAE time)

We also have two 24 hour emergency numbers for both reservations & airport / traffic operations.





### **Travco Desert Camps**



- Travco own and operate 3 desert camps across the UAE with 2 located with the Dubai Desert Conservation Reserve (DDCR).
- Our desert camps offer daily desert safaris both in the morning & evening with multiple entertainment options as well as
  the option for private safari set up's for special occasions.







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## Fleet Options – Cars



Travco offer a wide range of vehicles to ensure comfort of the guests. Vehicles used for transfers and excursions are current models, regularly serviced, well maintained, and available with the option of child seats. Examples of the vehicles as follow:

Luxury	Passenger	Luggage	Vehicle Image
Cars	Capacity	Capacity	
Audi A6	3A or 2A +2C	2L + 1 carry on	
BMW 5 & 7	3A or 2A	2L + 1	A STATE OF THE STA
Series	+ 2C	carry on	
Mercedes S	3A or 2A	2L + 1	
Class	+ 2C	carry on	

Executive	Passenger	Luggage	Vehicle Image
Cars	Capacity	Capacity	
Lexus	3A or 2A +2C	2L + 1 carry on	
Infinity	3A or 2A +2C	2L + 1 carry on	
Hyundai	3A or 2A	2L + 1	
Azera	+2C	carry on	

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# Fleet Options – Mini- Van / SUV



Luxury SUVs	Passenger Capacity	Luggage Capacity	Vehicle Image
Infinity QX60	4A or 2A +2C	4L + 2 carry on	
Land Cruiser	4A or 2A +2C	4L + 2 carry on	
Suburban	4A or 2A +2C	4L + 2 carry on	
GMC	4A or 2A +2C	4L + 2 carry on	

Executive Vans	Passenger Capacity	Luggage Capacity	Vehicle Image
Toyota Previa	4A or 2A +2C	4L + 1 carry on	
Mercedes Viano	4A or 2A +3C	4L + 1 carry on	
Ford Transit	4A or 2A +3C	4L + 1 carry on	
Honda Odyssey	4A or 2A +2C	4L + 1 carry on	

### Program Ideas – Families



The UAE is full of fun places for families to come together and enjoy their holiday, to recommend a few...

#### All ages can enjoy at the many theme parks:

- Forge memories and create stories that will be told for a lifetime at Legoland & Motiongate
- Feel the speed at Ferrari World and ride Formula Rossa, the fastest roller coaster in the world.
- Spend the day at the world's largest indoor themed entertainment destination built around four exciting zones at IMG – Worlds of Adventure

#### Splash around at the numerous water parks:

- Splash into a world of excitement at Aquaventure Waterpark at the famous Atlantis The Palm
- Enjoy your time at Wild Wadi waterpark in front of the iconic Burj Al Arab
- Take part in a legendary adventure at the Emirati themed waterpark in Abu Dhabi Yas Waterworld

#### See the UAE from another angle:

- Ride" Ain Dubai" (Dubai Eye) observation wheel to a height of 210m, the highest of its kind in the world
- Take a journey of natural discovery at Safari Dubai / Al Ain Wildlife Park









### Program Ideas – Honeymooners & Couples



With Michelin star restaurants, romantic spots & luxury experiences - the UAE offers a myriad of experiences...

#### Dine differently:

- Enjoy a culinary experience at one of the Michelin star restaurants or one of the many celebrity restaurants
- Treat your other senses to gourmet cuisine in the "Dark at Noire"
- Become the chef with a couple's "Master Chef" class followed by dinner
- Culinary tour of four corners of the world "Progressive Dinner"

#### Feel the romance:

- Head to the desert for an exclusive champagne sundowner on the sand dunes at sunset.
- Reach to the top of the world at Atmosphere in Burj Khalifa
- See Dubai shimmer in the night with after dark city tour with end of night party at "Billionaire's Mansion"

#### Do something unique:

- Design your own fragrance with a couple's perfume making class
- Learn the tricks from an experienced mixologist and then sit back and enjoy your creation
- Head to the heights at Etihad Towers observation deck for sundowners overlooking the Palace's
- See Dubai from another angle a helicopter ride landing on the helipad at Burj al Arab to enjoy a glass of champagne in ultimate style and luxury







# Program Ideas – Adventure Seekers



Adventure seekers will love all that the UAE has to offer, experience the thrill ....

#### See the UAE from above & below:

- See Dubai from above and watch incredible views as you sky dive down over the Palm Jumeirah
- Take flight through Jebel Jais on the world's longest zip-line
- Fly over the coastline and see the city from another view on board a helicopter or sea plane
- Dive in the clear waters off coast of Fujairah or trip to Musandam peninsula for an amazing diving experience in Omani waters

#### Drive in style:

- Feel like a F1 driver as you zip around the famous Yas Marina circuit with an Aston Martin experience
- Drive a supercar around the city and feel the thrill of a Ferrari or Lamborghini

#### Interactive experiences:

- Scale the dunes and experience the adventure on a desert safari
- Try your hand at 18 hole world famous golf courses around the UAE









